

quote(s) representative of the current market condition.



### Short Term Rental Vehicle Offering & Rates FY22



#### Average percent below ceiling rate for 4th Quarter (July-September) FY22 is 3.63%

| SEDAN    | Maximum<br>Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|----------|-----------------------|------------------------|-------------------------|-------------------------|-------------------------|
| ECONOMY  | \$59.00               | \$354.00               | \$1,416.00              | \$877.14                | \$0.00                  |
| COMPACT  | \$61.00               | \$366.00               | \$1,464.00              | \$874.81                | \$0.00                  |
| MID SIZE | \$63.00               | \$378.00               | \$1,512.00              | \$975.42                | \$0.00                  |
| LARGE    | \$75.00               | \$450.00               | \$1,800.00              | \$1,187.38              | \$0.00                  |

| suv    | Maximum<br>Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|--------|-----------------------|------------------------|-------------------------|-------------------------|-------------------------|
| SMALL  | \$90.00               | \$474.00               | \$1,896.00              | \$1,333.95              | \$0.00                  |
| MEDIUM | \$79.00               | \$474.00               | \$1,896.00              | \$1,295.30              | \$0.00                  |
| LARGE  | \$128.09              | \$649.00               | \$2,544.00              | \$1,806.60              | \$0.00                  |

| VAN                    | Maximum<br>Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|------------------------|-----------------------|------------------------|-------------------------|-------------------------|-------------------------|
| MINI-RAMP 1 WHEELCHAIR | \$179.00              | \$1,074.00             | \$3,347.00              | \$3,347.00              | \$0.00                  |
| MINIVAN                | \$89.00               | \$534.00               | \$2,136.00              | \$1,251.31              | \$0.00                  |
| 8 PASSENGER            | \$109.00              | \$654.00               | \$2,616.00              | \$1,248.00              | \$0.00                  |
| 12 PASSENGER           | \$136.00              | \$816.00               | \$3,264.00              | \$2,368.35              | \$0.00                  |
| 15 PASSENGER           | \$136.00              | \$816.00               | \$3,264.00              | \$2,285.04              | \$0.00                  |
| 1/2 TON CARGO          | \$82.00               | \$576.00               | \$2,304.00              | \$1,248.30              | \$0.00                  |
| 3/4 TON CARGO          | \$87.00               | \$522.00               | \$2,088.00              | \$1,582.48              | \$0.00                  |
| 1 TON CARGO            | \$87.00               | \$522.00               | \$2,088.00              | \$1,621.71              | \$0.00                  |
| 1 TON SPRINTER CARGO   | \$87.00               | \$522.00               | \$2,088.00              | \$1,441.91              | \$0.14                  |



## Short Term Rental Vehicle Offering & Rates FY22



| LIGHT TRUCK                    | Maximum<br>Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|--------------------------------|-----------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 1/4 TON                        | \$81.00               | \$486.00               | \$1,944.00              | \$1,235.24              | \$0.00                  |
| 1/2 TON                        | \$100.00              | \$486.00               | \$1,944.00              | \$1,194.42              | \$0.00                  |
| 3/4 TON 4X2                    | \$130.00              | \$666.00               | \$2,664.00              | \$1,579.45              | \$0.00                  |
| 3/4 TON 4X2 W/LIFTGATE         | \$135.00              | \$470.00               | \$1,275.00              | -                       | \$0.00                  |
| 3/4 TON 4X4                    | \$130.00              | \$666.00               | \$2,664.00              | \$1,456.43              | \$0.00                  |
| 1 TON 4X2                      | \$175.00              | \$725.00               | \$2,040.00              | \$1,632.00              | \$0.00                  |
| 1 TON 4X4                      | \$175.00              | \$735.80               | \$2,943.23              | \$1,592.77              | \$0.00                  |
| UTILITY 3/4 - 1 TON 4X2        | \$200.00              | \$755.00               | \$1,800.00              | \$1,500.00              | \$0.00                  |
| UTILITY 3/4 - 1 TON 4X4        | \$200.00              | \$755.00               | \$1,800.00              | \$924.00                | \$0.00                  |
| UTILITY CREW 3/4 - 1 TON 4X2   | \$235.00              | \$785.00               | \$1,900.00              | \$1,882.00              | \$0.00                  |
| UTILITY CREW 3/4 - 1 TON 4X4   | \$235.00              | \$785.00               | \$1,900.00              | \$1,563.56              | \$0.00                  |
| UTILITY 1-1/2 - 2 TON 4X4      | \$265.00              | \$845.00               | \$2,100.00              | \$2,100.00              | \$0.00                  |
| UTILITY CREW 1-1/2 - 2 TON 4X2 | \$285.00              | \$910.00               | \$2,250.00              | -                       | \$0.00                  |
| UTILITY CREW 1-1/2 - 2 TON 4X4 | \$285.00              | \$910.00               | \$2,250.00              | \$2,070.50              | \$0.00                  |

| HEAVY TRUCK                    | Maximum<br>Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|--------------------------------|-----------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 12 FT DIESEL DRY VAN           | \$160.00              | \$588.00               | \$2,352.00              | \$1,908.00              | \$0.14                  |
| 12 FT DRY VAN                  | \$160.00              | \$588.00               | \$2,352.00              | \$1,801.12              | \$0.14                  |
| 15 FT DIESEL CITY VAN          | \$98.00               | \$588.00               | \$2,352.00              | \$1,707.83              | \$0.14                  |
| 15 FT DIESEL REEFER            | \$141.05              | \$705.25               | \$2,821.00              | -                       | \$0.20                  |
| 16 FT DIESEL CITY VAN          | \$95.50               | \$573.00               | \$2,292.00              | \$1,792.00              | \$0.14                  |
| 16 FT DIESEL DRY VAN           | \$95.50               | \$573.00               | \$2,292.00              | \$1,668.01              | \$0.14                  |
| 16 FT DIESEL DRY VAN W/O LG    | \$95.50               | \$573.00               | \$2,292.00              | \$1,370.20              | \$0.14                  |
| 16 FT DIESEL FLAT / STAKE      | \$91.00               | \$546.00               | \$2,184.00              | \$1,830.22              | \$0.14                  |
| 16 FT DIESEL INSULATED VAN     | \$95.50               | \$573.00               | \$2,292.00              | \$1,944.00              | \$0.14                  |
| 16 FT DIESEL LIGHT DUTY REEFER | \$141.05              | \$705.25               | \$2,821.00              | -                       | \$0.20                  |
| 16 FT DIESEL LIGHT DUTY VAN    | \$95.50               | \$573.00               | \$2,292.00              | \$1,690.91              | \$0.14                  |
| 16 FT DIESEL REEFER            | \$141.05              | \$705.25               | \$2,821.00              | -                       | \$0.20                  |
| 16 FT DIESEL STEP VAN          | \$95.50               | \$573.00               | \$2,292.00              | -                       | \$0.14                  |
| 16 FT GAS PARCEL VAN           | \$95.50               | \$573.00               | \$2,292.00              | \$1,780.20              | \$0.14                  |
| 20 FT DIESEL DRY VAN           | \$103.00              | \$618.00               | \$2,472.00              | \$1,779.61              | \$0.14                  |



## Short Term Rental Vehicle Offering & Rates FY22



| HEAVY TRUCK (cont.)            | Maximum<br>Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|--------------------------------|-----------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 20 FT DIESEL FLAT / STAKE      | \$98.00               | \$588.00               | \$2,352.00              | \$2,022.00              | \$0.14                  |
| 20 FT DIESEL LIGHT DUTY VAN    | \$103.00              | \$618.00               | \$2,472.00              | \$1,796.47              | \$0.14                  |
| 20 FT DIESEL REEFER            | \$141.05              | \$705.25               | \$2,821.00              | \$2,821.00              | \$0.20                  |
| 22 FT DIESEL LIGHT DUTY REEFER | \$141.05              | \$705.25               | \$2,821.00              | -                       | \$0.20                  |
| 22 FT DIESEL REEFER            | \$141.05              | \$705.25               | \$2,821.00              | -                       | \$0.20                  |
| 24 FT DIESEL DRY VAN           | \$103.00              | \$618.00               | \$2,472.00              | -                       | \$0.14                  |
| 24 FT DIESEL DRY VAN W/RAILLFT | \$103.00              | \$618.00               | \$2,472.00              | \$1,916.83              | \$0.14                  |
| 24 FT DIESEL FLAT / STAKE      | \$98.00               | \$588.00               | \$2,352.00              | \$2,000.00              | \$0.14                  |
| 24 FT DIESEL LIGHT DUTY AUTOMA | \$103.00              | \$618.00               | \$2,472.00              | \$2,000.20              | \$0.14                  |
| 24 FT DIESEL LIGHT DUTY REEFER | \$141.05              | \$705.25               | \$2,821.00              | -                       | \$0.20                  |
| 24 FT DIESEL LIGHT DUTY VAN    | \$103.00              | \$618.00               | \$2,472.00              | \$2,136.00              | \$0.14                  |
| 24 FT DIESEL REEFER            | \$141.05              | \$705.25               | \$2,821.00              | \$2,821.00              | \$0.20                  |
| 26 FT DIESEL DRY VAN           | \$103.00              | \$618.00               | \$2,472.00              | \$1,912.64              | \$0.14                  |
| 26 FT DIESEL FLAT / STAKE      | \$98.00               | \$588.00               | \$2,352.00              | \$1,994.67              | \$0.14                  |
| 26 FT DIESEL LIGHT DUTY AUTOMA | \$103.00              | \$618.00               | \$2,472.00              | \$1,776.11              | \$0.14                  |
| 26 FT DIESEL LIGHT DUTY VAN    | \$103.00              | \$618.00               | \$2,472.00              | \$1,711.13              | \$0.14                  |
| 26 FT DIESEL REEFER            | \$141.05              | \$705.25               | \$2,821.00              | \$2,821.00              | \$0.20                  |
| S/A CONV. DIESEL TRACTOR       | \$115.86              | \$579.31               | \$2,317.25              | \$2,317.20              | \$0.11                  |
| T/A DIESEL CONV. SLEEPER TRACT | \$143.07              | \$717.34               | \$2,871.38              | \$2,861.40              | \$0.11                  |
| T/A DIESEL CONV. TRACTOR       | \$120.90              | \$604.50               | \$2,418.00              | \$2,418.00              | \$0.11                  |
| TACS PREMIUM/CONDO             | \$143.07              | \$717.34               | \$2,871.38              | -                       | \$0.11                  |

| BUS                            | Maximum Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|--------------------------------|--------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 12 PASSENGER + 2 WHEELCHAIR-SH | \$256.93           | \$1,541.56             | \$3,123.43              | \$3,123.43              | \$0.00                  |
| 15 PASSENGER OR LESS - SHUTTLE | \$267.54           | \$1,506.28             | \$2,921.91              | \$2,909.17              | \$0.00                  |
| 16 PASSENGER + 2 WHEELCHAIR-SH | \$255.00           | \$1,530.00             | \$4,985.00              | \$4,985.00              | \$0.00                  |
| 25 PASSENGER OR LESS - SHUTTLE | \$301.17           | \$1,684.24             | \$4,324.13              | \$3,777.47              | \$0.00                  |
| 35 PASSENGER OR LESS - SHUTTLE | \$425.14           | \$2,386.00             | \$6,754.03              | \$5,239.29              | \$0.00                  |
| 44 PASSENGER OR LESS - SCHOOL  | \$483.75           | \$2,701.93             | \$7,724.46              | \$4,181.36              | \$0.00                  |
| 46 PASSENGER OR LESS - SCHOOL  | \$295.00           | \$1,770.00             | \$5,985.00              | \$5,985.00              | \$0.00                  |
| 55 PASSENGER OR LESS - COACH   | \$849.00           | \$5,094.00             | \$17,851.92             | -                       | \$0.00                  |



# Short Term Rental Vehicle Offering & Rates FY22



| TRAILER                | Maximum<br>Daily Rate | Maximum<br>Weekly Rate | Maximum<br>Monthly Rate | Average<br>Monthly Rate | Maximum<br>Mileage Rate |
|------------------------|-----------------------|------------------------|-------------------------|-------------------------|-------------------------|
| 48 FT DRY VAN TRAILER  | \$28.46               | \$142.31               | \$569.24                | -                       | \$0.06                  |
| 48 FT FLAT BED TRAILER | \$26.35               | \$131.73               | \$526.92                | \$526.92                | \$0.06                  |
| 48 FT REEFER TRAILER   | \$71.53               | \$357.66               | \$1,430.65              | \$1,430.60              | \$0.06                  |
| 53 FT AIR-RIDE TRAILER | \$28.46               | \$142.31               | \$569.24                | -                       | \$0.06                  |
| 53 FT DRY VAN TRAILER  | \$28.46               | \$142.31               | \$569.24                | -                       | \$0.06                  |
| 53 FT REEFER TRAILER   | \$71.53               | \$357.66               | \$1,430.65              | \$1,430.60              | \$0.06                  |